



# IT'S TIME TO BOND at the 2010 REALTOR® CONVENTION OF THE DAKOTAS



GRAND FORKS – SEPTEMBER 14-17, 2010

Alerus Convention Center/Canad Inn 1400 42<sup>nd</sup> St S Grand Forks, ND

## EDUCATION



Starting his real estate career at the age of 19, Darryl Davis became a top producer in his first year and as an active associate, generated an average of 6 transactions a month. After a successful sales career, Darryl opened a new office that became the #1 listing and selling office in the first 6 months. Darryl soon realized that his true joy in life came from coaching others to achieve their goals. He decided to share his ideas with the industry through one-day seminars, workshops & becoming a professional speaker. Darryl speaks with a commitment to the success of others. Unlike most speakers, he moves beyond simple "tips" and "how-to's" and coaches sales people to emulate the effective techniques of top producers. Darrel will entertain and teach you at the same time.



Beginning in the late seventies, Walter re-wrote records in real estate particularly in the number of transactions and dollar volume. His best year was 1992 with \$72 million in sales. In today's economy, that would equal over \$133 million/ dollars per year in personal production sales! He sold a house a day for seventeen years. Now, he is one of the most requested trainers in real estate. Franchises request and mentor his systems, which he has developed. Delegation, net-profit strategies, working hard and still having a life are a few of the easy to implement, low-cost strategies that he is proud to bring you.

## PRELIMINARY CONVENTION SCHEDULE

### TUESDAY SEPTEMBER 14

3:00 PM – 10:00 PM	Registration
6:00 PM – 7:30 PM	Young Professionals Network Social
7:30 PM – 11:00 PM	RPAC FUNdraiser "CASINO ROYALE"

### WEDNESDAY SEPTEMBER 15

7:00 AM – 7:00 PM	Registration
7:15 AM – 8:30 AM	Dakotas CRS Breakfast Meeting
7:30 AM - 8:30AM	SD Issues Mobilization Trustees
8:30 AM – 11:30 AM	**CRS Sponsored Education – Instructor Walter Sanford
11:30 AM – 1:00 PM	*Clay Shoot Registration
11:30 AM – 12:30 PM	*Golf Registration – GF CC
12:30 PM	Golf Shotgun Start
10:00 AM – 6:00 PM	Tradeshow
1:00 PM	Bus 'BOND'ing to UND-Enjoy touring the Ralph, Aero Space Center & more
1:00 PM	Clay Shoot Starts
5:45 PM - 6:45 PM	SD Executive Committee
6:30 PM	Ice Breaker Reception
	Sami Dare - Hypnotist
	Dance to "Past Due"
	SD REALTORS Foundation – Time TBD
*Golf & Clay Shoot – Separate Fees & Registration Required.	
**Dakota CRS Chapter Education: Chapter Members – Free Non-Members - \$35.00	

### THURSDAY SEPTEMBER 16

7:00 AM – 9:00 AM	Continental Breakfast
8:30 AM – 11:30 AM	Education – Darryl Davis
8:30 AM – 11:30 AM	Education – Walter Sanford
8:00 AM – 12:00 PM	Tradeshow
12:00 PM – 2:00 PM	ROTY Luncheon
2:00 PM – 7:00 PM	Tradeshow
2:15 PM – 4:30 PM	SD Board of Directors / General Membership Mtg.
2:15 PM – 4:30 PM	ND Board of Directors / General Membership Mtg.
5:00 PM – 6:30 PM	RPAC Reception (99 Club & up)
6:00 PM – 7:00 PM	Social
7:00 PM – Midnight	Banquet
	Dance to "Past Due"

### FRIDAY SEPTEMBER 17

7:00 AM – 7:45 AM	Omega Tau Rho Coffee
7:45 AM – 8:45 AM	Breakfast – Trade Show Drawings
9:00 AM – 12:00 PM	Education – Darryl Davis

SAMI DARE's stage hypnosis show is the ultimate reality show – the audience provides the entertainment! Members of our group will become stars of a wonderfully creative and hilarious romp through the imagination. The show should be hilarious fun for everyone!